

1. Name of the Position - Relationship Manager
2. Eligibility Criteria - Cost & Management Accountants
3. CTC (per annum) - Rs. 8,49,000/-

(Please note: This is broadly guiding compensation and the final compensation offered would be basis on total work experience and year of passing.)

(Note: Compensation details mentioned are for Mumbai location. For other location appropriate adjustment will be made for HRA and hence, there could be a change in overall CTC)

4. Job Location - Pan India
5. Number of Vacancies (tentative) - 80 across each center
6. Job Description -

Relationship Manager

About the Role

As a Cost & Management Accountant, in the role you will work closely with High-Net-Worth Individuals (HNIs) and promoters of top corporates/institutions helping to build their financial aspirations through customized banking and financial solutions. The role gives you an opportunity to become a trusted banking partner by combining your CMA expertise with relationship management. In the role, you will gain exposure to credit, advisory, investments, trade finance and wealth management/private banking while building a rewarding career with one of India's leading private sector bank.

What the role offers

As a Cost & Management Accountant at ICICI Bank, you will be able to apply your skills learnt during the CMA course in terms of analyzing financials, solve complex decision-making problems while ensuring strong client relationships and gaining exposure across key areas of banking-

- **Relationship Management:** Build long-term client relationships while strengthening your business acumen, stakeholder management, and leadership skills.
- **Financial Advisory:** Advise customers on lending, working capital, trade finance, investments, and wealth solutions.
- **Industry Exposure:** Engage with entrepreneurs, professionals, HNIs, and businesses across diverse industries.
- **Credit:** Analyze financial statements, assess creditworthiness, and evaluate business performance.